



# Services Case studies

## Winning behaviours to maximise client ROI+

Delivering a new level of Safety & Performance

  
**Salos Sunesis**  
People Performing Better

# Quality Assurance

# Case Study – MPD Competence Acceleration for Performance

Unit type: Jack-up  
Location: Mexico



The previous nearest offset was 460 days in duration & through a combination of technical consultancy, well site advising & leadership coaching the well time was reduced to 187 days.

A baseline of competence was measured prior to the HPHT/MPD/Human Factors training being conducted & then once completed, the crews undertook a further written assessment.

Training Scores on average improved by 32% from start to finish across the crews. When we compare the reduction in time to TD between the 4 wells Salos were involved in this represents a 34% reduction in time indicating a positive correlation.

Based on a spread-rate of \$160,000 the savings are \$42m first well for an investment of less than \$250,000. Based on the 4 wells that Salos & Borr (Perfomex) were involved in this represents an estimated **\$168m saving**. In conclusion the campaigns were both successful at a number of levels & Salos & Borr are now sharing the learnings across Borr's fleet in Europe & West Africa.

Salos have been requested to provide further services for at least the next seven months including supporting rig start-ups.

**32%**

Average percentage increase after training

**31**

Crew members participated in the training

**16**

All 16 modules were completed by all crew members